

5 MINUTE GUIDE:



Make or Buy?

- How will the products be created?
- Where are the parts for production coming from?
- Will the products be manufactured or sold in other countries?

End User?

- Who are the end users and markets?
- What are they looking for?
- What are their expectations?

Which New Markets?

- Which new markets the products will be made or bought in?

9 Quick Tips - Things you should know



1. Harmonized Tariff Code



2. Documentation and Local/Legal Rep



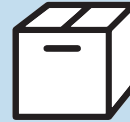
3. Languages



4. Certification Requirements for Each Country



5. Required Costs



6. Samples for In-country Testing



7. Market Access during Design Phase



8. Individual Country Lead Times



9. Certificate Longevity

Locations to Consider



What is the HS code?

International standard maintained by the World Customs Organization (WCO) that classifies traded products. Items are identified by a 6-digit harmonized number recognized by countries that have adopted the harmonized system.

Your Benefits



FASTER TIME TO MARKET



MORE SALES



GREATER PROFITS



LEVERAGE DOCUMENTS/
TEST
REPORTS

Top Tips



- ✓ Consider compliance during product development
- ✓ Determine your global markets
- ✓ Pick a testing **partner**
- ✓ Establish processes and procedures
- ✓ **Give us a call and we will help you get started!**

